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Finding a Job: Americans' Experiences with Interviewing

CNBC and The Associated Press Poll Conducted by The AP-NORC for Public Affairs Research

Interviews: 10/12-16/2017 1,054 adults Margin of error: +/- 4.0 percentage points at the 95% confidence level among all adults

NOTE: All results show percentages among all respondents, unless otherwise labeled.

Q11. When did you most recently interview for a job?

	NORC
	10/12-16/2017
Within the last year	23
A year to two years ago	10
Two to five years ago	16
Five to ten years ago	16
More than 10 years ago	33
Never	2
DON'T KNOW	-
SKIPPED ON WEB/REFUSED	*
N=	1,054

If "within the last year," "year to two years ago," "two to five years ago," "five to ten years ago," or "more than 10 years ago" in Q11.

Q12. Has any of the following ever happened to you during a job interview, or not?

	Yes, this has	No, this has		
NORC	happened to	not happened		SKP/
10/12-16/2017	me	to me	DK	REF
You were asked whether you or your				
spouse or partner is pregnant or if you plan				
to have children	11	89	-	*
You were asked about your religious beliefs	9	90	1	*
You were asked about your age	35	64	-	*
You were flirted with or asked sexually				
suggestive questions	6	94	*	*
You were asked about your medical history				
or whether you have a disability	21	79	*	*
You were asked about your marital status	35	64	*	*
N=1 030	•	•	•	

N=1,030

If "within the last year," "year to two years ago," "two to five years ago," "five to ten years ago," or "more than 10 years ago" in Q11.

Q13. Have you ever embellished or lied about any of the following during a job interview or on a job application, or not?

NORC				SKP/
10/12-16/2017	Yes, I have	No, I have not	DK	REF
Your age	2	97	-	*
Your work experience	11	89	-	*
Your skills	13	86	*	*
Your previous salary	12	87	-	*
Whether you have used illegal drugs	10	90	*	-

N=1,030

If "within the last year," "year to two years ago," "two to five years ago," "five to ten years ago," or "more than 10 years ago" in Q11.

Q14. Have any of the following ever happened to you during a job interview, or not?

	Yes, this has	No, this has		
NORC	happened to	not happened		SKP/
10/12-16/2017	me	to me	DK	REF
You arrived late	10	90	-	*
You began sweating profusely	16	84	*	*
You forgot the interviewer's name	28	72	-	*
Your mind went blank and you were unable to				
respond to a question	40	60	-	*
You got toilet paper or tissue stuck to your body	2	98	-	*
You had food stuck in your teeth	4	96	*	*

N=1,030

If "within the last year," "year to two years ago," "two to five years ago," "five to ten years ago," or "more than 10 years ago" in Q11.

	NORC
	10/12-16/2017
Avoid the question	2
Be honest	42
Lie or exaggerate	4
Give a range but not an exact number	27
Something else	1
I've never been asked about this in an interview	24
DON'T KNOW	-
SKIPPED ON WEB/REFUSED	-
N=	1,030

Q15. What do you do when asked about your current salary in an interview?

Q16. If you were looking for a new job, how important would each of the following be to you when considering whether to accept the offer?

	Not at all/				Very/				
	not very				extremely				
NORC	important	Not at all	Not very	Moderately	important	Very	Extremely		SKP/
10/12-16/2017	NET	important	important	important	NET	important	important	DK	REF
Salary	3	1	2	20	76	41	35	*	1
Retirement or									
insurance									
benefits	8	2	6	21	71	44	27	*	1
The type of									
work	5	2	4	17	77	44	33	*	1
Office									
amenities like									
food, games or									
happy hours	73	37	36	20	6	4	2	1	*
Location	4	1	3	34	60	47	14	*	1
Ability to work									
from home or									
have flexible									
work hours	26	8	17	33	40	25	14	*	1

N=1,054

Q17. Are you, yourself, currently employed...

		NORC
		10/12-16/2017
Full-time		44
Part-time		17
Not employed		39
DON'T KNOW		-
SKIPPED ON WEB/REFUSED		*
	N=	1,054

AGE

	NORC
	10/12-16/2017
18-24	12
25-34	18
35-44	16
45-54	15
55-64	19
65-74	14
75+	6
N=	1,054

GENDER

		NORC
		10/12-16/2017
Male		48
Female		52
	N=	1,054

RACE/ETHNICITY

		NORC
		10/12-16/2017
White		64
Black or African American		12
Hispanic		16
Other		8
	N=	1,054

MARITAL STATUS

		NORC
		10/12-16/2017
Married		50
Widowed		5
Divorced		10
Separated		3
Never married		24
Living with partner		8
	N=	1,054

EDUCATION

	NORC 10/12-16/2017
Less than a high school diploma	11
High school graduate or equivalent	29
Some college	34
College graduate or above	26
N=	1,054

INCOME

		NORC 10/12-16/2017
Under \$10,000		6
\$10,000 to under \$20,000		12
\$20,000 to under \$30,000		14
\$30,000 to under \$40,000		10
\$40,000 to under \$50,000		9
\$50,000 to under \$75,000		17
\$75,000 to under \$100,000		13
\$100,000 to under \$150,000		14
\$150,000 or more		6
	N=	1,054

Study Methodology

This AP-CNBC survey was conducted by The Associated Press-NORC Center for Public Affairs Research, with funding from CNBC. Data were collected using the AmeriSpeak Omnibus[®], a monthly multi-client survey using NORC's probability-based panel designed to be representative of the U.S. household population. The survey was part of a larger study that included questions about other topics not included in this report. During the initial recruitment phase of the panel, randomly selected U.S. households were sampled with a known, non-zero probability of selection from the NORC National Sample Frame and then contacted by U.S. mail, email, telephone, and field interviewers (face-to-face). The panel provides sample coverage of approximately 97 percent of the U.S. household population. Those excluded from the sample include people with P.O. Box only addresses, some addresses not listed in the USPS Delivery Sequence File, and some newly constructed dwellings.

Interviews for this survey were conducted between October 12 and 16, 2017, with adults age 18 and over representing the 50 states and the District of Columbia. All interviews were conducted in English by professional interviewers who were carefully trained on the specific survey for this study. Panel members were randomly drawn from AmeriSpeak. The survey was completed by 1,054 adults—914 via the web and 140 via telephone. Of them, 1,030 say they have interviewed for a job at least once. The final stage completion rate is 24.6 percent, the weighted household panel response rate is 33.7 percent, and the weighted household panel retention rate is 89 percent, for a cumulative response rate of 7.4 percent. The overall margin of sampling error is +/- 4.0 percentage points at the 95 percent confidence level, including the design effect. The margin of sampling error may be higher for subgroups.

Once the sample has been selected and fielded, and all the study data have been collected and made final, a poststratification process is used to adjust for any survey nonresponse as well as any non-coverage or under- and oversampling resulting from the study specific sample design. Poststratification variables included age, gender, census division, race/ethnicity, and education. Weighting variables were obtained from the 2017 Current Population Survey. The weighted data, which reflect the U.S. population of adults age 18 and over, were used for all analyses.

All differences reported between subgroups of the U.S. population are at the 95 percent level of statistical significance, meaning that there is only a 5 percent (or lower) probability that the observed differences could be attributed to chance variation in sampling.

A comprehensive listing of the questions, complete with tabulations of top-level results for each question, is available on The AP-NORC Center website: <u>http://www.apnorc.org</u>. For more information, email <u>info@apnorc.org</u>.

About the Associated Press-NORC Center for Public Affairs Research

The AP-NORC Center for Public Affairs Research taps into the power of social science research and the highest-quality journalism to bring key information to people across the nation and throughout the world.

- The Associated Press (AP) is the world's essential news organization, bringing fast, unbiased news to all media platforms and formats.
- NORC at the University of Chicago is one of the oldest and most respected, independent research institutions in the world.

The two organizations have established The AP-NORC Center for Public Affairs Research to conduct, analyze, and distribute social science research in the public interest on newsworthy topics, and to use the power of journalism to tell the stories that research reveals.

The founding principles of The AP-NORC Center include a mandate to carefully preserve and protect the scientific integrity and objectivity of NORC and the journalistic independence of AP. All work conducted by the Center conforms to the highest levels of scientific integrity to prevent any real or perceived bias in the research. All of the work of the Center is subject to review by its advisory committee to help ensure it meets these standards. The Center will publicize the results of all studies and make all datasets and study documentation available to scholars and the public.

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CNBC also has a vast portfolio of digital products that deliver real-time financial market news and information across a variety of platforms, including CNBC.com, CNBC PRO (the premium, integrated desktop/mobile service that provides live access to CNBC programming, exclusive video content, and global market data and analysis), a suite of CNBC mobile products (including the CNBC Apps for iOS, Android and Windows devices), and additional products such as the CNBC App for the Apple Watch and Apple TV.